

## MLS Area FC

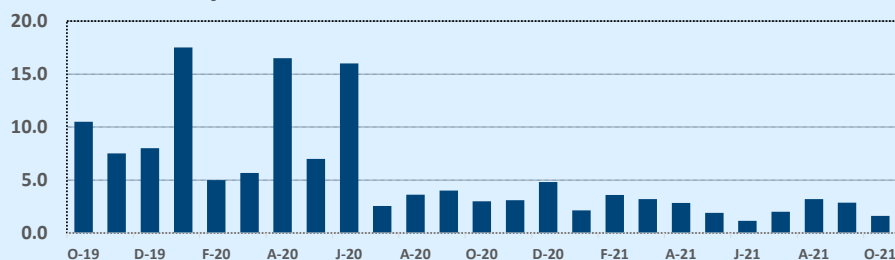
## Residential Statistics

| Listings            | This Month  |             |               | Year-to-Date |              |               |
|---------------------|-------------|-------------|---------------|--------------|--------------|---------------|
|                     | Oct 2021    | Oct 2020    | Change        | 2021         | 2020         | Change        |
| Single Family Sales | 8           | 10          | -20.0%        | 74           | 63           | +17.5%        |
| Condo/TH Sales      | --          | --          | --            | --           | --           | --            |
| <b>Total Sales</b>  | <b>8</b>    | <b>10</b>   | <b>-20.0%</b> | <b>74</b>    | <b>63</b>    | <b>+17.5%</b> |
| New Homes Only      | --          | --          | --            | 2            | 2            | --            |
| Resale Only         | 8           | 10          | -20.0%        | 72           | 61           | +18.0%        |
| Sales Volume        | \$2,175,500 | \$2,308,115 | -5.7%         | \$20,666,740 | \$14,782,615 | +39.8%        |
| New Listings        | 8           | 8           | --            | 93           | 93           | --            |
| Pending             | --          | --          | --            | --           | --           | --            |
| Withdrawn           | --          | 2           | --            | 6            | 19           | -68.4%        |
| Expired             | --          | 2           | --            | 6            | 19           | -68.4%        |
| Months of Inventory | 1.6         | 3.0         | -45.8%        | N/A          | N/A          | --            |

| Average              | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Oct 2021   | Oct 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$282,113  | \$243,225 | +16.0% | \$286,136    | \$246,915 | +15.9% |
| List Price/SqFt      | \$146      | \$166     | -12.1% | \$153        | \$140     | +9.3%  |
| Sold Price           | \$271,938  | \$230,812 | +17.8% | \$279,280    | \$234,645 | +19.0% |
| Sold Price/SqFt      | \$139      | \$157     | -11.3% | \$149        | \$134     | +11.7% |
| Sold Price / Orig LP | 93.4%      | 94.2%     | -0.9%  | 96.6%        | 94.7%     | +2.1%  |
| Days on Market       | 49         | 94        | -47.6% | 70           | 108       | -35.1% |

| Median               | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Oct 2021   | Oct 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$294,950  | \$224,250 | +31.5% | \$230,745    | \$225,000 | +2.6%  |
| List Price/SqFt      | \$145      | \$160     | -9.3%  | \$139        | \$129     | +7.9%  |
| Sold Price           | \$286,500  | \$207,500 | +38.1% | \$230,000    | \$224,000 | +2.7%  |
| Sold Price/SqFt      | \$135      | \$142     | -5.5%  | \$131        | \$123     | +7.1%  |
| Sold Price / Orig LP | 96.4%      | 95.3%     | +1.2%  | 97.7%        | 95.3%     | +2.5%  |
| Days on Market       | 52         | 90        | -42.2% | 40           | 80        | -50.6% |

### Months of Inventory - Last Two Years

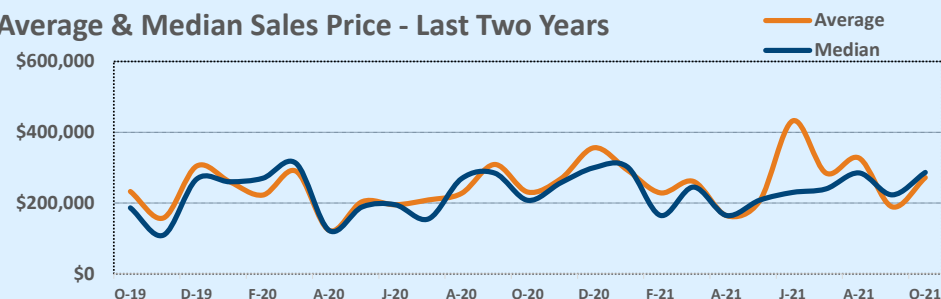


## Independence Title

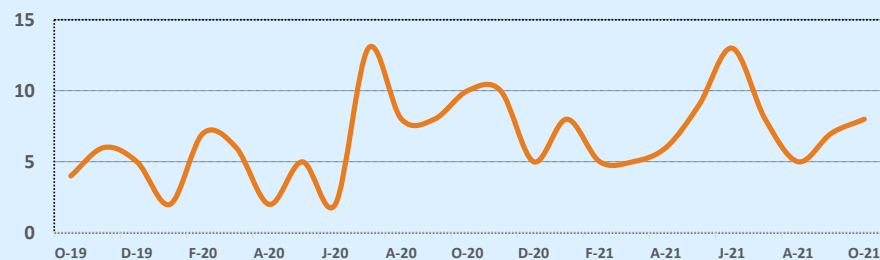
## October 2021

| Price Range          | This Month |          |           | Year-to-Date |           |           |
|----------------------|------------|----------|-----------|--------------|-----------|-----------|
|                      | New        | Sales    | DOM       | New          | Sales     | DOM       |
| \$149,999 or under   | 1          | 1        | 23        | 13           | 9         | 112       |
| \$150,000- \$199,999 | --         | 1        | 128       | 13           | 17        | 82        |
| \$200,000- \$249,999 | --         | 1        | 60        | 21           | 21        | 48        |
| \$250,000- \$299,999 | --         | 2        | 58        | 10           | 7         | 45        |
| \$300,000- \$349,999 | --         | 2        | 5         | 6            | 8         | 58        |
| \$350,000- \$399,999 | 4          | --       | --        | 8            | 4         | 138       |
| \$400,000- \$449,999 | 1          | --       | --        | 2            | 3         | 117       |
| \$450,000- \$499,999 | 1          | --       | --        | 5            | --        | --        |
| \$500,000- \$549,999 | --         | 1        | 57        | --           | 3         | 23        |
| \$550,000- \$599,999 | 1          | --       | --        | 3            | --        | --        |
| \$600,000- \$699,999 | --         | --       | --        | 1            | 1         | 9         |
| \$700,000- \$799,999 | --         | --       | --        | 2            | --        | --        |
| \$800,000- \$899,999 | --         | --       | --        | 3            | --        | --        |
| \$900,000- \$999,999 | --         | --       | --        | 3            | --        | --        |
| \$1M - \$1.99M       | --         | --       | --        | 2            | --        | --        |
| \$2M - \$2.99M       | --         | --       | --        | 1            | 1         | 35        |
| \$3M+                | --         | --       | --        | --           | --        | --        |
| <b>Totals</b>        | <b>8</b>   | <b>8</b> | <b>49</b> | <b>93</b>    | <b>74</b> | <b>70</b> |

### Average & Median Sales Price - Last Two Years



### Number of Sales - Last Two Years



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